

TRADE REFERENCE FORM

THIS FORM MUST BE COMPLETED & RETURNED BEFORE WE CAN PROCESS YOUR ORDER. PLEASE ANSWER THE FOLLOWING QUESTIONS FULLY IN BLOCK CAPITALS & SIGN. THIS IS NOT A CREDIT APPLICATION FORM. IT IS COMPANY POLICY TO TAKE CREDIT/DEBIT CARD PAYMENT PRIOR TO DISPATCH. WE ONLY INVOICE STOCK ITEMS. NON-DELIVERY/RETURNS NEED TO BE REPORTED WITHIN 3 WORKING DAYS

1 NAME OF COMPANY / TRADE NAME _____

2 ADDRESS OF COMPANY _____

COUNTY _____ POSTCODE _____

3 TEL NUMBER(S) _____

4 FAX NUMBER(S) _____ MOBILE NUMBER(S) _____

5 EMAIL ADDRESS _____ WEBSITE _____

6 NAME OF APPLICANT(S) (FIRST NAME & SURNAME) _____
COMPULSORY UNLESS LTD COMPANY

7 ARE YOU A LIMITED COMPANY, PARTNERSHIP OR SOLE TRADER IN CASE OF PARTNERSHIP, WE REQUIRE BOTH NAMES _____

8 NAME & ADDRESS OF REGISTERED OFFICE (IF DIFFERENT FROM ABOVE) _____

COUNTY _____ POSTCODE _____

9 PERSON TO CONTACT REGARDING? (ONLY IF DIFFERENT FROM 6)

	NAME	TEL / EXT	EMAIL
PAYMENTS			
PURCHASE ORDERS			
BOOKING IN / DELIVERIES			

10 OPENING DAYS / TIMES PLEASE SPECIFY DAYS _____
OPEN WITH RELEVANT TIMES & ANY DAYS CLOSED

11 ANY PARKING RESTRICTIONS? _____

12 ARE PALLETS ACCEPTED? YES NO Please note our carriers deliver to the door (No fork lift required) If you cannot accept pallets you will only be able to order items marked with a S.

13 ARE BACK ORDERS ACCEPTABLE? YES NO

14 (A) DO YOU WANT TO BE FEATURED IN THE NEAREST RETAILER SECTION OF OUR WEBSITE? (SITE DOES NOT SHOW ANY PRICES) YES NO

(B) IF YES TO ABOVE, DO YOU ALSO WANT TO BE FEATURED AS BETTY BOOP STOCKIST? (SITE DOES NOT SHOW ANY PRICES) YES NO

15 HOW LONG HAVE YOU TRADED UNDER THIS NAME _____

16 DO YOU TRADE UNDER ANY OTHER NAMES _____

17 WHAT IS THE NATURE OF YOUR TRADE _____

18 PLEASE GIVE TRADE REFERENCES (COMPANY NAME / ADDRESS / TYPE OF TRADE) _____

19 ANY OTHER RELEVANT INFORMATION _____

IF NOT A LIMITED COMPANY OR LISTED IN THE YELLOW PAGES, YOU MUST ENCLOSE THE FOLLOWING PROOF OF TRADE:
 A COPY OF YOUR BUSINESS CHEQUE OR BUSINESS RATES DEMAND. RELEVANT SALES LITERATURE / ADVERTISEMENT.

ALL INFORMATION PROVIDED TO US ON THIS APPLICATION WILL BE TREATED WITH THE STRICTEST OF CONFIDENCE. Customer Information will be stored by the company & credit information may be shared for monitoring & administration purposes with our representative body The Giftware Association & with other members of The GA.

CONDITIONS AND TERMS OF SALE

PLEASE READ OUR TRADING TERMS & SIGN AND RETURN TRADE FORM. ORDERS CANNOT BE PROCESSED IF OUR TERMS & CONDITIONS ARE NOT SIGNED

Please note: We now use carriers for all deliveries using either Pallets or Parcel Force deliveries.

RETAILERS: DELIVERY: MINIMUM INITIAL PURCHASE IS £375 + VAT (Small Items, Delivered by Parcellforce) OR £550 + VAT (Pallet Items: Bulky/Breakable items, Delivered by Pallet). **SUBSEQUENT ORDERS:** Small Items: Carriage Paid - £375 + VAT / Minimum Order - £100 + VAT with £15 Carriage Charge. Pallet Items: Carriage paid/charges are dependant on order size & delivery location. For full details see our website.

CASH & CARRY: MINIMUM INITIAL PURCHASE IS £375 + VAT (Small Items) OR £550 + VAT (Pallet/Furniture Items). **SUBSEQUENT PURCHASES:** - £200 + VAT (5% Discount for Cash & Carry Purchases over £300 + VAT)

INTERIOR DESIGNERS & HOUSE BUILDERS: DELIVERY: MINIMUM INITIAL PURCHASE IS £1000 + VAT (Pallet Items: Bulky / Breakable items, Delivered by Pallet) (Small Items, Delivered by Parcellforce). **SUBSEQUENT ORDERS:** Small Items: Carriage Paid - £375 + VAT / Minimum Order - £100 + VAT with £15 Carriage Charge. Pallet Items: Carriage paid/charges are dependant on order size & delivery location. For full details see our website.

CASH & CARRY: MINIMUM INITIAL PURCHASE IS £1000 + VAT. **SUBSEQUENT PURCHASES:** - £200 + VAT (5% Discount for Cash & Carry Purchases over £300 + VAT)

INDEPENDANT LICENSED TRADE: (PUBS, CLUBS & RESTAURANTS) *TEMPORARY CARD* VALID FOR 6 MONTHS (DURING FITTING AND REFURBISHMENT). IF CARD NEEDS TO BE RE-ISSUED THE BELOW CRITERIA MUST BE MET.

DELIVERY: MINIMUM INITIAL PURCHASE IS £1000 + VAT (Pallet Items: Bulky / Breakable items, Delivered by Pallet) (Small Items, Delivered by Parcellforce).

SUBSEQUENT ORDERS: Small Items: Carriage Paid - £375 + VAT / Minimum Order - £100 + VAT with £15 Carriage Charge. Pallet Items: Carriage paid/charges are dependant on order size & delivery location. For full details see our website.

CASH & CARRY: MINIMUM INITIAL PURCHASE IS £1000 + VAT. **SUBSEQUENT PURCHASES:** - £200 + VAT (5% Discount for Cash & Carry Purchases over £300 + VAT)

INTERNET TRADERS: WE CURRENTLY HAVE ADEQUATE REPRESENTATION AND IT IS UNLIKELY THAT WE WILL SUPPLY NEW CUSTOMERS UNLESS THEY ALSO HAVE A BRICKS AND MORTAR RETAIL SHOP. WE RESERVE THE RIGHT TO CEASE SUPPLY TO ANY TRADERS USING INTERNET AUCTION SITES OR SUPPLYING PEOPLE WHO DO.

PAYMENT: PLEASE NOTE OUR STANDARD PAYMENT TERMS ARE CC OR DEBIT CARD PRIOR TO DISPATCH. ALL ITEMS ARE PICKED AND PACKED PRIOR TO GIVING YOU A TOTAL AND WE ONLY CHARGE FOR STOCK ITEMS. CHEQUES ARE ACCEPTABLE BUT NEED TIME TO CLEAR THEM, UNLESS WE HAVE TAKEN ADDITIONAL REFERENCES AND HAVE YOUR FULL DETAILS. PLEASE INFORM US OF ANY BREAKAGES OR NON-DELIVERY WITHIN 3 DAYS.

RETENTION OF TITLE: LEGAL TITLE OF GOODS SHALL NOT PASS TO THE CUSTOMER, UNTIL FULL PAYMENT HAS BEEN RECEIVED BY J.J.VAILLANT LTD. BUYERS MUST ON REQUEST PERMIT J.J.VAILLANT LTD OR THEIR AGENTS TO ENTER THEIR PREMISES TO REPOSSESS THE SAID GOODS. RISK OF GOODS PASSES WHEN OFFLOADED BY J.J.VAILLANT LTD OR ITS AGENTS.

COLLECTIONS / CARRIERS: IN CASE OF COLLECTIONS AND WHERE WE DELIVER TO CARRIERS OR BUYERS AGENTS THE RISK PASSES AT SUCH TIME TO THE PURCHASER. NO CLAIMS WILL BE ACCEPTED FOR ANY LOSS, BREAKAGE HOWEVER CAUSED. WE SUGGEST YOU CONFIRM WITH SUCH CARRIERS AND AGENTS THAT THEY HAVE CURRENT GOODS IN TRANSIT INSURANCE.

DELIVERIES - PALLETS / PARCEL DELIVERIES: WE NOW USE CARRIERS FOR ALL OUR DELIVERIES USING EITHER PALLET OR PARCELLFORCE DELIVERIES. ONCE AN ORDER IS PLACED THE WAREHOUSE TEAM PICKS AND PACKS, OUR OFFICE THEN INVOICES FOR STOCK ITEMS ONLY AND TAKES PAYMENT BY CREDIT/DEBIT CARD OVER THE PHONE AND GOODS ARE SENT OUT BY 2 WORKING DAY PARCEL FORCE DELIVERY OR 2/3 DAY PALLET DELIVERY. THE PALLETS ARE UNLOADED BY THE CARRIER AND DELIVERED TO THE DOOR. DELIVERY DATES ARE AN ESTIMATE ONLY, J.J. VAILLANT LTD CANNOT BE HELD LIABLE FOR ANY CONSEQUENCES OF DELAY. WE ONLY DELIVER TO TRADE ADDRESSES, WE DO NOT DELIVER TO YOUR CUSTOMERS. IF THERE ARE ANY PROBLEMS WE NEED TO BE INFORMED WITHIN 3 WORKING DAYS.

DAMAGES / RETURNS: DELIVERIES MUST BE EXAMINED (PARCELS COUNTED) ON RECEIPT AND ANY DAMAGED PACKAGING, OBVIOUSLY BROKEN GOODS SIGNED FOR AS SUCH WITH CARRIERS. ANY DAMAGED, FAULTY OR NON-DELIVERED GOODS MUST BE REPORTED IN WRITING WITH ALL RELEVANT DETAILS WITHIN 3 WORKING DAYS FROM DATE OF DELIVERY (TIME BEING OF THE ESSENCE), OTHERWISE NO LIABILITY WILL BE ACCEPTED. PLEASE ALWAYS QUOTE ACCOUNT, INVOICE AND PRODUCT NUMBERS. ANY PROBLEMS WILL BE REPLACED/CREDITED ON NEXT DELIVERY TO YOUR AREA. DAMAGES WILL ONLY BE CREDITED / REPLACED IF RETURNED IN ORIGINAL PACKAGING.

NEW CUSTOMERS: WE RESERVE THE RIGHT TO TAKE CREDIT RATINGS, BY WHATEVER MEANS AVAILABLE. 21 DAYS MUST BE ALLOWED. GOODS WILL NOT BE DISPATCHED UNTIL FULL PAYMENT HAS BEEN RECEIVED, SO FOR PROMPT DELIVERIES, PRO-FORMA PAYMENT BY CREDIT CARD CAN BE MADE. ONLY STOCK ITEMS WILL BE DELIVERED AND CHARGED FOR. ANY BACK ORDERS WILL NEED TO BE INCREASED TO CARRIAGE PAID OR A DELIVERY CHARGE WILL BE INCURRED.

PRICES: ALL PRICES ARE SUBJECT TO VAT AT APPLICABLE RATE AT TIME OF INVOICE. ALTHOUGH WE ENDEAVOUR TO MAINTAIN PRICES WE RESERVE THE RIGHT TO ALTER PRICES WITHOUT NOTICE. REGULAR UPDATES WILL BE AVAILABLE ON APPLICATION. PRICE AT DATE OF INVOICE WILL RULE. IT IS ADVISABLE TO ORDER/CHECK PRICES VIA OUR WEB SITE ORDERING SYSTEM. THIS IS UPDATED DAILY AND WE WILL HONOUR THE PRICE YOU ORDER AT IF A STOCK ITEM.

SPECIFICATIONS: ALL WEIGHTS, MEASUREMENTS AND DIMENSIONS ARE APPROXIMATE. WE RESERVE THE RIGHT TO VARY ORDER QUANTITIES TO COMPLY WITH PACK QUANTITIES (WE WILL SEEK CONFIRMATION FIRST). ALL OUR ITEMS ARE DESIGNED FOR NORMAL USE, MANY ITEMS MAY BE SUITABLE FOR CONTRACT USE, BUT IT IS FOR THE BUYER TO DECIDE UPON THEIR SUITABILITY.

EXPORT - MINIMUM ORDER VALUE £550. ALL PAYMENTS IN FULL PRIOR TO DESPATCH. ALL RISKS PASSES ON COLLECTION OR DELIVERY. DELIVERIES TO MAINLAND SHIPPERS ADDRESS CAN BE MADE AS PER OUR STANDARD TERMS. VAT TO BE PAID UNLESS, EEC VAT NUMBER PROVIDED, OR SHIPPED THROUGH RECOGNISED EXPORT COMPANY. WE NEED PROOF OF EXPORT FOR ALL NON-EEC EXPORTS. WHERE APPLICABLE VAT WILL BE REFUNDED ON RECEIPT.

PLEASE SIGN TO CONFIRM YOU HAVE READ AND ACCEPT OUR TERMS AND CONDITIONS.

SIGNATURE:

PRINT NAME:

POSITION:

DATE:

ORDERS CANNOT BE PROCESSED IF OUR TERMS AND CONDITIONS ARE NOT SIGNED.